

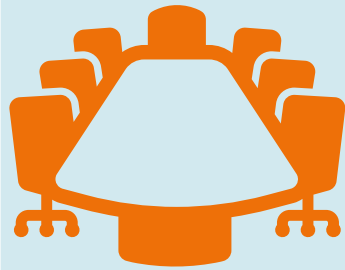


# On Demand Services

# Our Services



Implementation  
Services



Upgradation/  
Migration  
Services

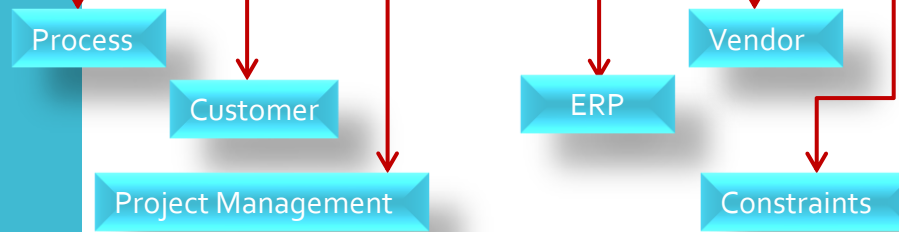


Optimization  
Services



**On Demand  
Services**

# Implementation- Success Factors



- Clarity of Goal
- Right People in Right Mix
- Teamwork
- Good Project Management
- Best Practice Process

*Systems, Process, People (Employees, Vendor, Leadership teams) are to be aligned to single goal towards success within constraints imposed by the environment*

# Our Project Methodology

## Onsite/offsite model

- Onsite Consulting, Offsite Support
- Video Conferencing – Weekly Meetings
- Effective tracking & monitoring of resolving issues using defect tracking system
- Consultants can travel on-demand
- Consultants will work in your time zone (if required)
- Already successfully executed model
- nB is accountable for success of the model

# Our On-Demand Services

## Training

- Functional and technical trainings
- ION, ERPLN 10.7

## Month End Closure

- Applicable for ERPLN across all versions
- Can be handled from offshore

## Integration

- Integration using middleware - *ION*
- Integration using Web Services

## Archiving

- Applicable for ERPLN across all versions
- Historical data archiving for regulatory purposes

## Customization

- Applicable for ERPLN across all versions
- Source code delivered free of charge

## Audit

- Business audit – process review, mapping review
- System Audit – functional, technical

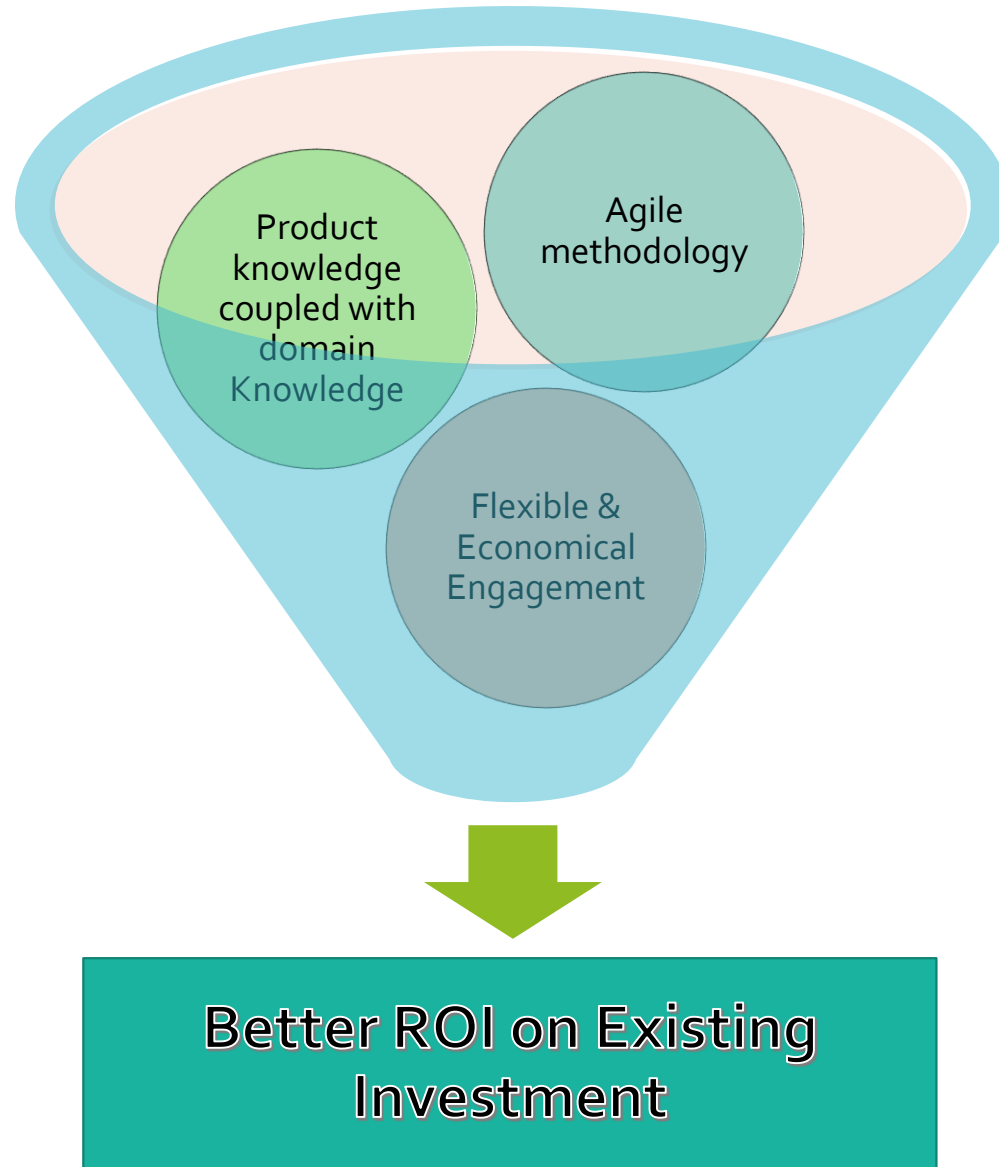
# Our Capabilities



# Our Customers & References

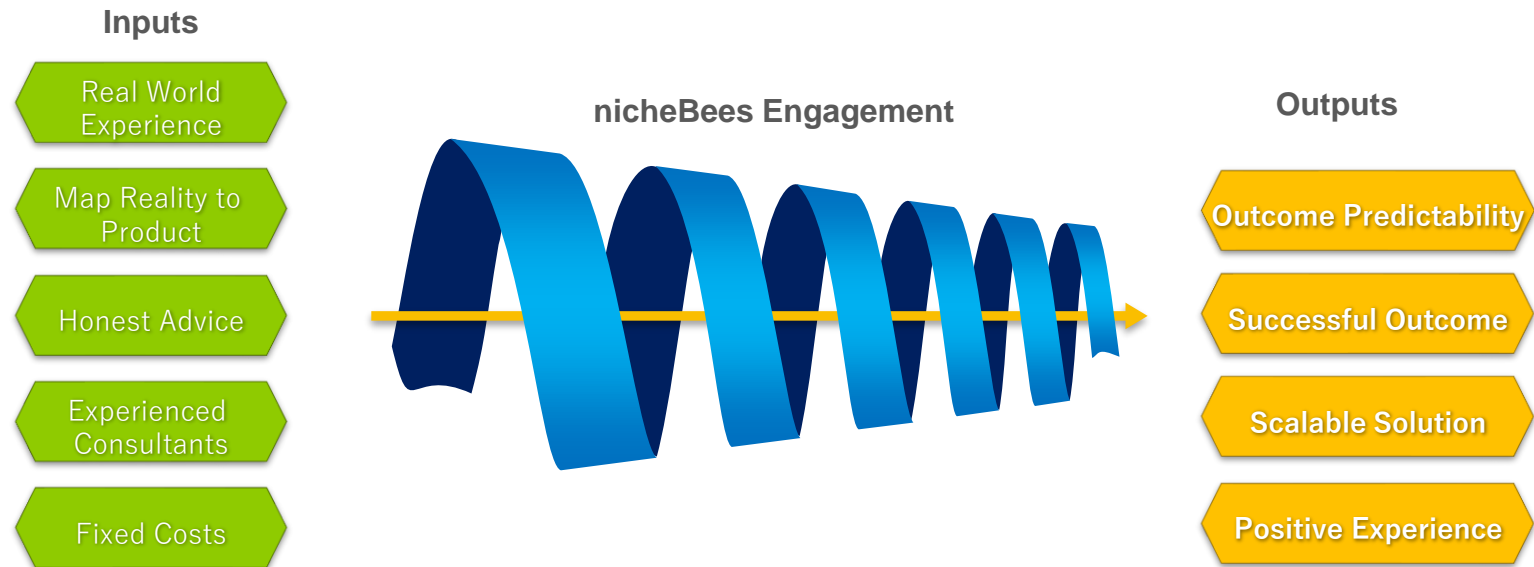


# Our Value Proposition





# Our Commitment



**Bringing the Business Benefits through Helping  
Customers Use Enterprise Applications right way**

# Our Pricing Engagement Models



## **FIXED COST**

- Clear scope
- Clear deliverables



## **Time & Material**

- Unclear scope
- Short term engagement



## **Milestone Based**

- Implementation, Rollouts
- Long Term Pricing

# Industries We Serve

Discrete Manufacturing



Automotive



Aerospace



Retail



Heavy Machinery



Food & Beverages



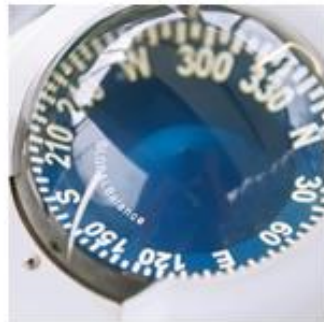
Piping Solutions



Pharmaceuticals



Marine



E-commerce



Banking & Financial



Supply Chain



Thank You!!!

Contact Details : +91 800 804 4115  
Email : [Info@nicheBees.com](mailto:Info@nicheBees.com)  
Website : [www.nicheBees.com](http://www.nicheBees.com)