

Corporate Profile

NICHEBEES

Is your current ERP system helping you with required reports?

Are you able to fulfill the customer commitments on time?

Are you able to plan and execute manufacturing activities effectively

Are you able to manage and track your WIP through ERP?

Have you realized the true benefits of ERPLN implementation?

Your Success Is Our Mantra



Focus on your customers by leveraging our expertise on business consulting and enterprise applications



Achieve the intended ROI from existing investment on ERP and other enterprise applications



Generate required reports for **better decision making** through ERPLN with ease and accuracy



Focus on changing business needs with rapidly growing business and accordingly scaling the ERP coverage

About Us

Our Story, Mission, Vision,
Milestones, Geo Presence,
Philosophy



What We Do

Services and Capabilities, Target
Market



Who We Are

Leadership Team, Management
Team, Consulting Team
Composition



What We Achieved

Our Clients, Unique Case studies,
Testimonials



- *Started in year 2009 by 4 Baan Veterans in a small apartment*
- *Grown to 60+ team in 2014 with offices in Singapore and India*
- *Delivered some of the complex projects in niche area of ERP*
- *Regarded as highly specialized and unique partner for ERPLN consulting services across world.*





VISION

Thrive as a global leader by re-imagining business for our clients through niche services and business models, ensuring value, agility and effectiveness



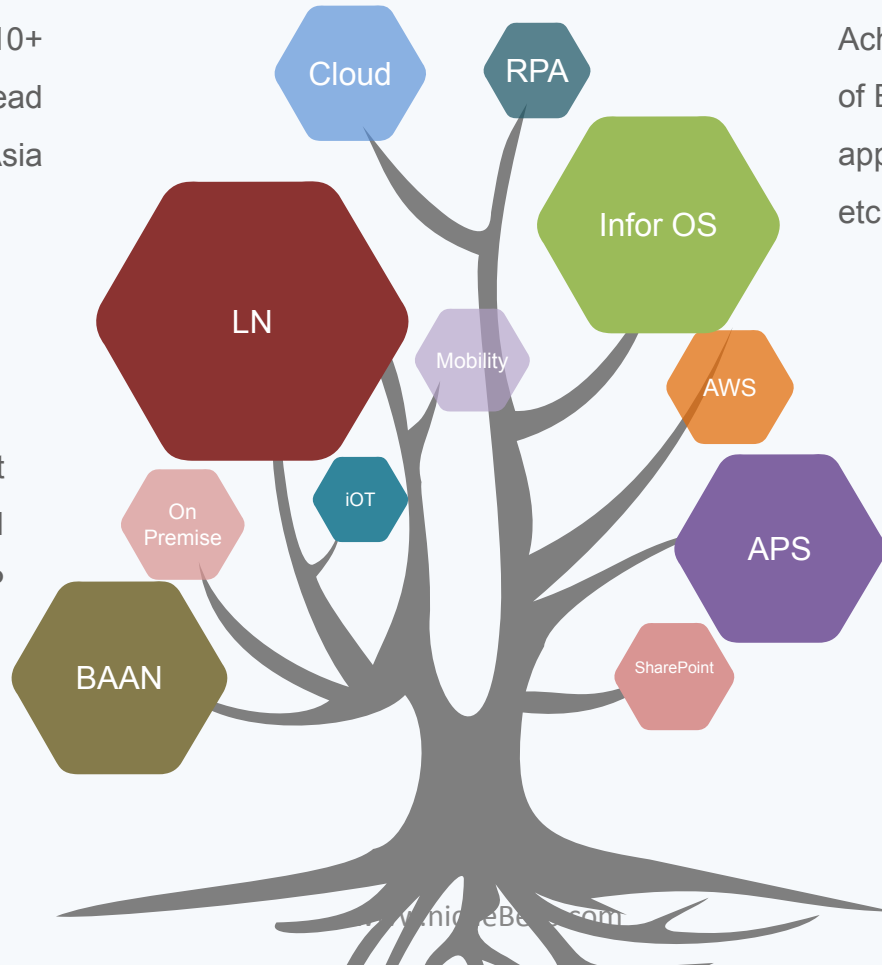
MISSION

- Building employee loyalty through great culture, trust and transparency.
- Challenging the present, collaborating with all our stakeholders, ensuring unparalleled commitment to deliver next generation innovative services, and achieving stakeholders' advocacy

Our Growth Story

Successfully migrated 10+ companies on ERPLN spread across Europe and Asia

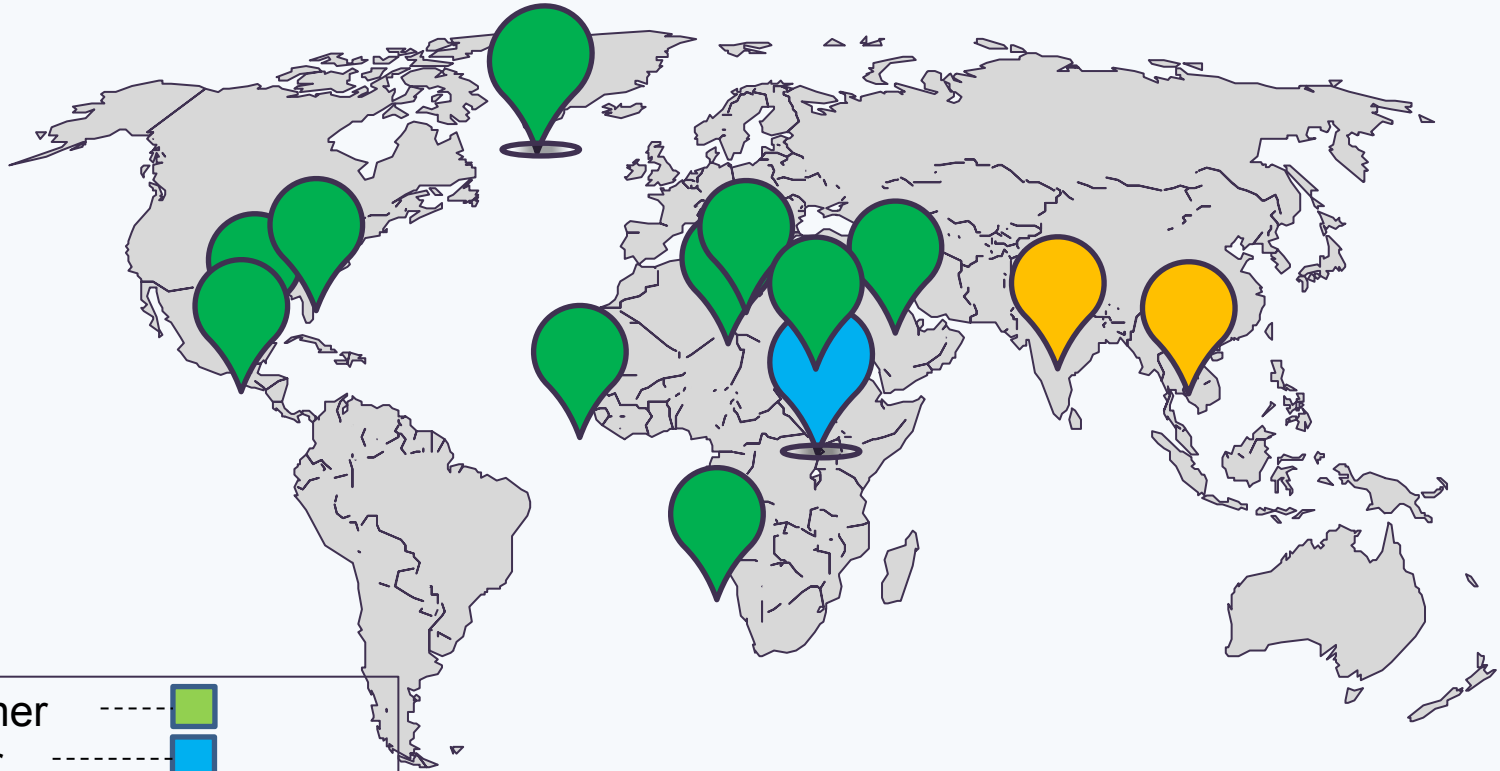
Helped companies to support on BAAN IV, BAAN V, BAAN Vc versions of BAAN ERP



Achieved complex integration of ERPLN with third party applications like CRM, WMS, etc.

Only Partner apart from Infor to have deep expertise on Advanced Planner & Scheduler

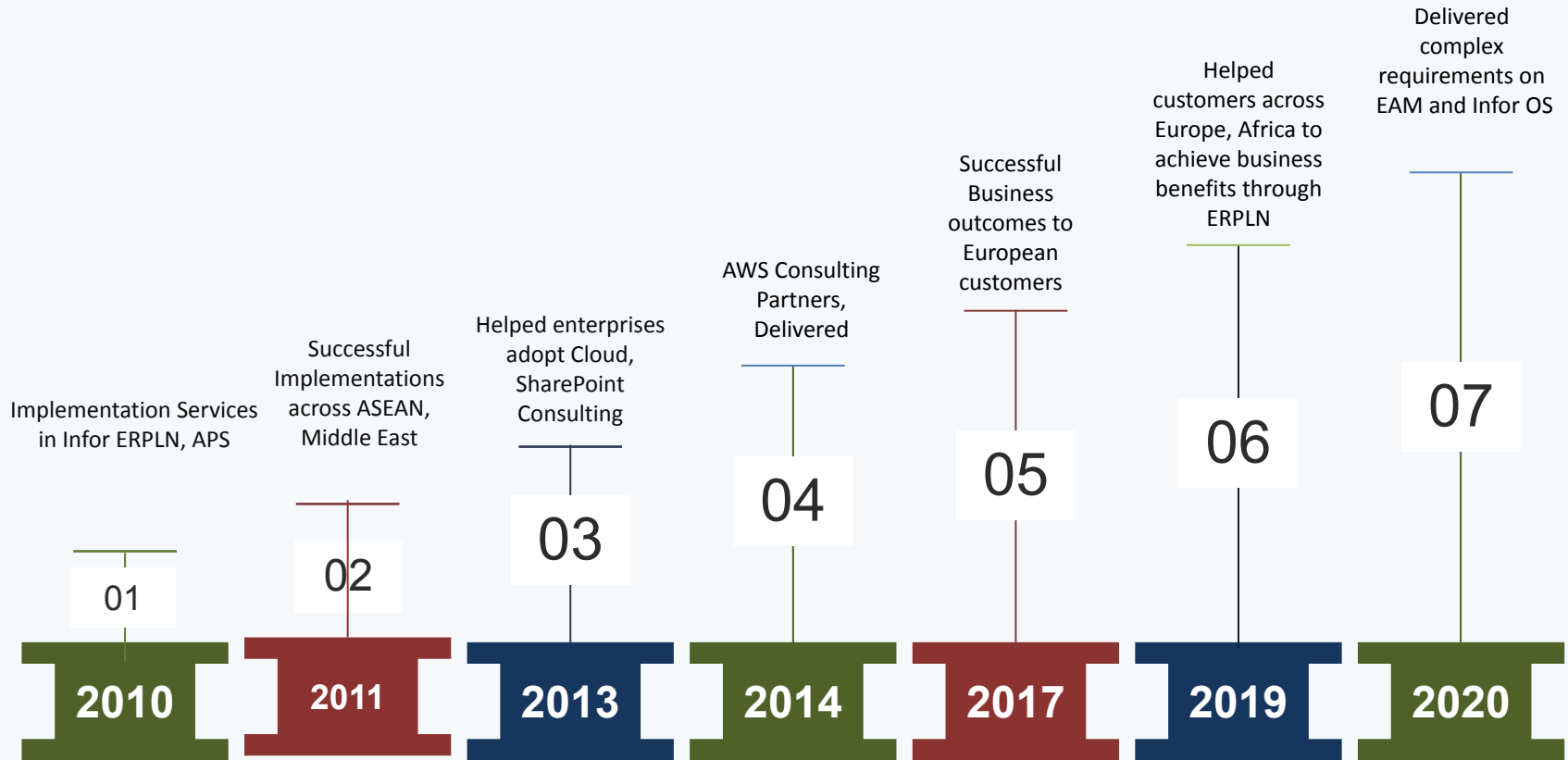
Our Geo Presence

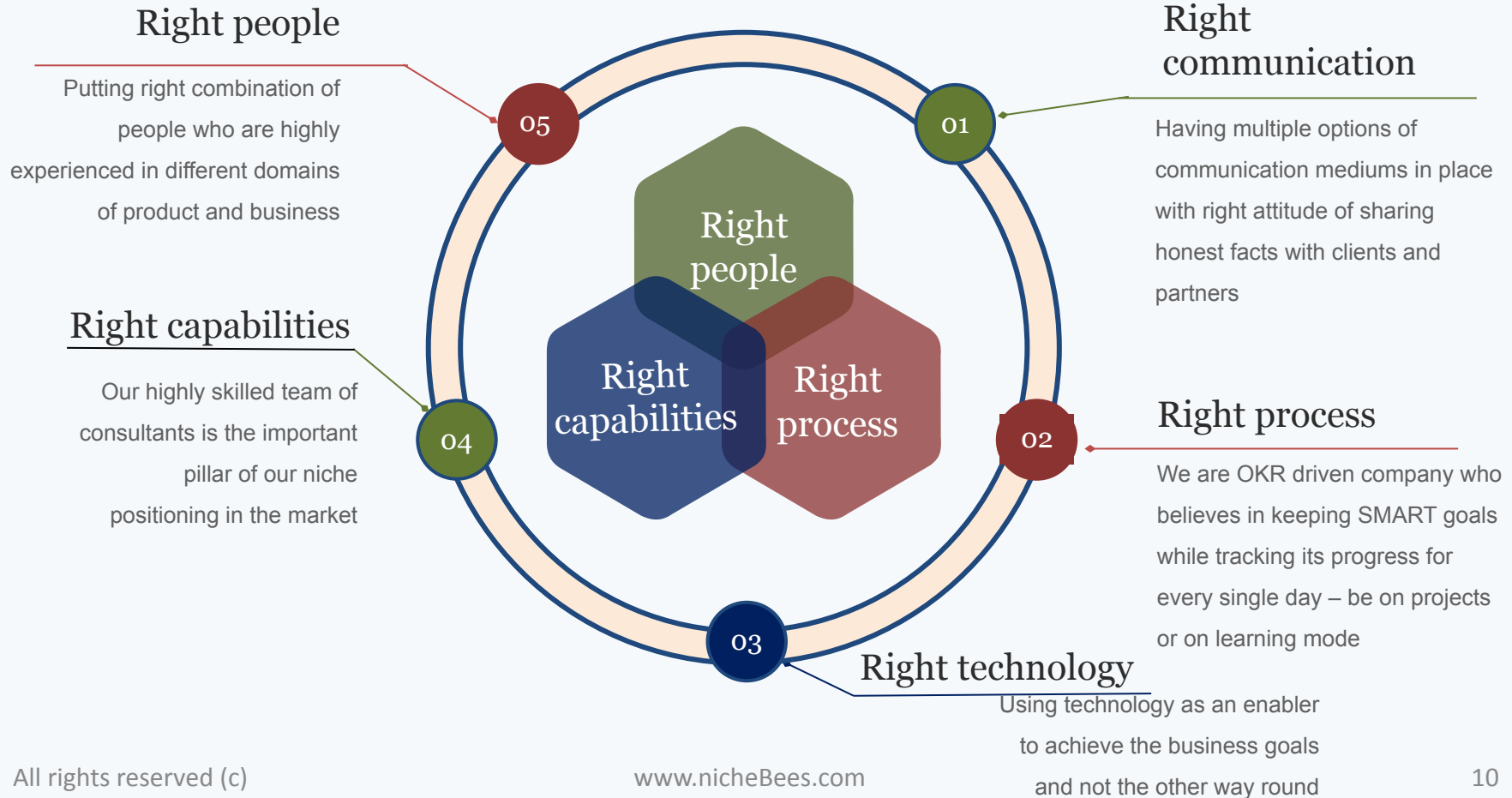


- Customer
- Partner
- Sales Office

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Major Milestones






What We Do

- *nicheBees originated with a sole idea of providing niche services to the companies using ERPLN in discrete manufacturing industry.*
- *We provide focused consulting services majorly around ERP and other enterprise applications which can work on top of ERP.*



Our Offerings & Industries We Serve

	Consulting Services	Support Services	On Demand Services
<i>Infor LN ERP (All versions from BAAN till latest LN 10.7)</i>	Implementation, Upgradation, Global Rollouts, Optimization	Annual Maintenance Contract (AMC), Monthly Support	Training, Integration, Customization, Archiving, Year/Month End Closure, System Audit
<i>Infor APS (Advanced Planner & Scheduler)</i>	Implementation	Annual Maintenance Contract (AMC), Monthly Support	Training, Integration, Customization
<i>Infor EAM (Enterprise Asset Management)</i>	Implementation	Annual Maintenance Contract (AMC), Monthly Support	Training, Integration, Customization

Industrial Manufacturing

Hi-Tech Electronics

Retail & Distribution

Marine

Aerospace

Automotive

Discrete Manufacturing

Ideal Customer Profile & Criteria

Companies looking for team augmentation model
to support their ongoing ERPLN activities

03

Companies using legacy ERP systems and
willing to move on ERPLN system

02

Discrete manufacturing companies using
BAAN/ERPLN for more than 5 years, willing
to achieve more from ERP

01

Opportunistic
Customer

Next best
Customer

Ideal
Customer

Who We Are

We are a team of highly passionate and experienced consultants with an average experience of 10+ years in the field of ERP and other enterprise applications consulting



70% of our team carries multi domain expertise along with deep product knowledge



Lakshmi Moorthy
(CEO)

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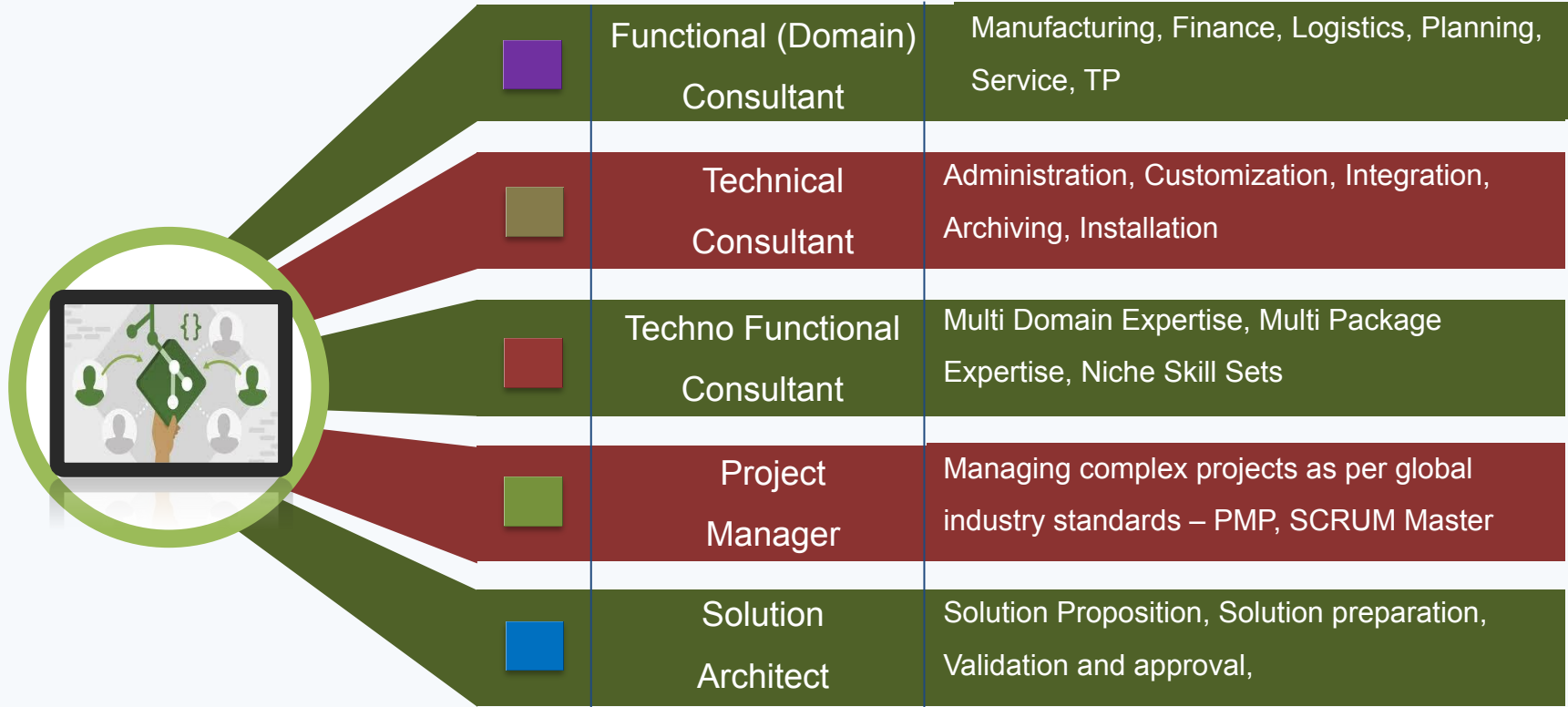


Mandar Bilolikar

Director – Sales &
Marketing

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Team Composition



Our Clientele



Sivantos



Hyva



Rolls Royce



OTIS



Vasco



Baltur



Flextronics



Messer



Bray



INGlass



Concepcion



New Holland



Elbit Systems



Cobham



Chalhoub

Client Background

Solution & Benefits

nicheBees team headed this implementation and rollout project to finish it within the given timeline and budget with effective go live for major locations



Formed in 2019, through the merger of Sivantos and Widex, WS Audiology combines more than 140 years' experience in pioneering the use of technology to help people with hearing loss hear the sounds that make life wonderful. Today, one out of three hearing aids is made by Sivantos and they are active in over 125 markets, employing 11,000 people worldwide.



*ERPLN 10.5, 10.7
Global
Implementation,
Rollout and Support
on Premise*



Challenge

- Complex implementation at more than 20 locations across world
- Solution validation given by principal and loading it
- Localization and customization of major ERP processes
- Strict timelines and budgets with multi skills requirements

Client Background

Solution & Benefits

Providing actual sales figures from ERPLN to Head office.

Achieving paperless shop floor activities through ERPLN

Ability to capture total cost of service during warranty period for machine sold

***ERPLN 10.4
Implementation
on AWS Cloud***



Messer Cutting Systems has five production sites situated around the globe, over 900 employees manufacture thermal cutting machines to meet the highest standards in the metal plate processing industry. Machines are deployed in all segments of thermal cutting industry they are the first step and most important in a modern



Challenge

- Multisite locations with highly complex finance processes and localization
- Moving from Legacy system to ERPLN across the geographical locations



“ Saeed Halal (Vice President, Future Pipe Industries)

nicheBees helped us go live successfully with Infor SCM planner. I would not hesitate to recommend this professional services company for their knowledge, skills and commitment.



“ Andrew Hobbs-Ray (Global CIO, Messer Cutting Systems)

It was a great experience to work with nicheBees team for our Asian rollout project on ERPLN. Because of timely and consistent efforts from nicheBees consultants, we could successfully go live within our planned time frame. We wish all the best to nicheBees team.





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Thank You!

